### PI E-MAIL & FAX ALERT

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## Shawn Steel, Chiropractic Attorney

Telephone: 800-626-0003

Website: <u>www.shawnsteel.com</u> Email: <u>shawnsteel@shawnsteel.com</u>

## FLARE UP—How to Prove Them

Many patients in moderate to major collisions experience relapses. This is common but generally ignored by treating docs. Many PI bills are scrutinized by a peer who works for the insurance company. If they detect a dramatic increase in care, mid way, that is considered a red flag.

Your bill will be questioned. In deposition you will be asked why the sudden increase in visits. If your notes are meager, you bill will be cut. A defense attorney will ask you:

- **▶** What caused the flare up?
- > Any work restrictions?
- > What were subjective/objective findings?
- > Any loss of range of motion?
- > Any positive orthopedic findings?

Unless you are prepared you will what Dr. Lewkovich calls these questions: "Game Over"

Of course, Dr. Lewkovich has the form to cover ANYTIME your patient has a relapse. For a copy e-mail:

Johntawlian@shawnsteel.com

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San Diego & LA are named among worst top ten cities to drive [over 1 million residents].

San Diego 13..0% more likely than nationwide

- And 8.8 years between accidents Los Angeles 46.6 % more likely
  - And 6.8 years between accidents.

## San Francisco-DC vs. DC

#### Lima vs. Wu

When defendant Wu pulled out from a parking space he sideswiped Lima's car. Lima sought only DC care. Lima claimed his knee was bruised.

Insurance refused to pay. Lima had \$4820 in DC bills and \$3092 in car damage.

The Jury came back with an award of \$16,820, almost 3.5 the medical bills.
Congratulations to Dr. Erik Lapier DC
[Burlingame] for defending his patient in court against insurance co Dr. Susan Bromley DC [Union City].

San Francisco Superior Court CGC 064 50832, Judge Katherine Feinstein. [Daughter of Senator Diane Feinstein].

Practice Tip: When you are well prepared and understand unusual biomechanical injuries you will prevail.

**Follow Shawn on Twitter** 

Just contact prodrshawn and start the conversation---anytime

Shawn Steel speaking at CCA-Districts
You & Staff welcome
San Bernardino 09/15/09 @ 7:00 PM
LA Southwest 09/22/09 @ 12:00 PM

Mark your calendar now. Wednesday September 30 @ 1:00 pm Monthly Teleconference

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# CHIROS' BIGGEST INSURANCE HEADACHES

With our our Special guest Gary Lewkovich, DC