PI FAX & Email ALERT 11/21/2007

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Grateful for the Veto of SB 801 by Gov.
Arnold Schwarzenegger

HAPPY THANKSGIVING



Sam Collins and Shawn Steel Very ADVANCED PI SEMINAR

SEMINAR DATES: 8 hrs CEU's credits 12/08/07 8 am to 5 pm Hayward, CA 12/15/07 8 am to 5 pm Whittier, CA

For Cost and Registration please call H.J. Ross Company at 1-800-562-3335

For CE Credit you will hear from Shawn & Sam devoted toward clarity and advancement of your PI practice. Among the key items you will learn:

- How Colossus is mutating
- New approach for M.I.S.T cases
- Avoiding low value diagnosis
- Red flags of PI Billing
- Streamline PI reports : fact content without pabulum
- How to get paid with ALL med pay claims and from dishonest attys.
- Instant evaluation of high risk cases
- Why do most attorneys cut the doctors first?

<u>Seat belts can be the victim's worst</u> enemy.



You often see them with the patient's first visit. A huge black/blue hematoma ranging across patient's chest. This is evidence of a "seat belt injury". Quickly get your camera and take several pictures to capture the proof of a major trauma.

Dr. Gary Lewkovich our favorite PI Dialectician, offers research that show the negative effects of seat belt use. Of course, the belts are life savers, but at what cost?

The types of injuries often seen from the seat belt which prevent the patient from catapulting are:

- Spinal Injuries: torquing action, avulsion tears of neural tissues;
- Costochondritis: inflammation of the anterior ribs, adjacent to the sternal region;
- Abdominal injuries: liver, spleen kidney bruising;
- Breast injuries: contusion, implant rupture/dislocation;
- Pregnancy complications;
- Postural aberrations: chronic pain syndrome.

Proofs of seat belt injuries greatly enhance the value of PI cases.

For a full copy of this excellent article contact JohnTawlian@Shawnsteel.com