

## PI E-MAIL & FAX ALERT

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### We get questions:

**When a lawyer sends you an abusive letter  
AND steals you med pay.**

A PI attorney intercepted my med pay check despite my EOB. When I called, he told me the case was in "litigation". So what, I thought. The med pay check belongs to the clinic. Finally, he sends me an abusive letter making unfounded personal charges and paying me only 60% of the med pay check.

Dr. G Los Angeles

**Answer:** This attorney is out of control. Don't respond to his abusive charges. Go after your money. We suggest:

\*Call your patient and tell him what the attorney is doing. Insist that he get you the balance. The med pay is the patient's money after all.

\*Or, sit down with the patient and convince him to FIRE that attorney and HIRE a pro-chiropractic attorney. \*Or, really begin collections against the patient. Initiate balance billing.

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**MPI and Blue Shield cut off DC'S right to refer**

**Special alert.** Carmine Gangemi DC, Venice, a former CCCLA student of mine, just sent me this. Motion Pictures Insurance with Blue Cross, now PROHIBIT DC's from

1. MRI /CT scans
2. Diagnostic studies
3. Studio calls
4. On site calls
5. Home visits
6. Orthotics

**Action item:** Tell each patient to call their union rep. Until patients demand coverage they won't get it.

### Dr. Nordoff DC wins big in Alameda County

Magda Hurtarte, 44, a manager of a cleaning company was rear ended in Hayward by a Ford F350 company truck. The impact forced Hurtarte into the car in front.

Hurtarte sought chiropractic help. Dr. Hagan, suspecting a Traumatic Brain Injury [TBI] referred her to a neuro and a neuropsychologist.

In trial, defense employed an accident recon expert, a clinical psych, a neuro psych plus a biomechanics specialist.

Hurtarte claimed she suffered cervical injuries, TBI, cognitive deficits, concussion, memory loss, nausea and speech impairment.

Defense offered \$125,000. Plaintiff demanded \$225,000. The jury awarded \$ 245,000. Because the jury gave more than Plaintiff demanded, defense had to pay an ADDITIONAL \$ 55,000 for trial costs.

**Hurtarte v Andreini Brothers Alameda  
Superior Court HG 041 77095**

### PRACTICE TIPS

- With any major collision always investigate concussions. Ask for our concussion check list.

- Lawrence Nordoff, DC continues to prove he is one of the major "go to" biomechanical experts. (925) 484-2167

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### Next Teleconference

With our guest Gary Lewkovich, DC  
Colossus vs. Chiropractic

Thursday, June 26 @ 1:00 pm

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telephone # and pass code.