

PI FAX & Email ALERT
January 19, 2007
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The Easy Clean PI report : Part 4

3. Preexisting Medical History

[usually omitted by most Doctors]

- Knowledge of the patient's history shows the expertise of the treating doctor.
- Sometimes patients are poor historians.
- But the doctor must be persistent. The patient must tell you ANYTIME they were admitted for emergency care for any reason.
- Ask the patient IF they every made a personal injury claim. Nearly 100% of all patients had accidents, but most do not choose to seek care.
- Ask the patient IF they ever made a workers comp claim.
- Ask if the patients was ever prescribed any medication and for what reasons.
- -----Reports that say only "no prior traumas", are asking for trouble when in fact the insurance company INDEX BUREAU has a complete set of records from prior claims. Shows poor history tracking
- The more thorough you are the more credible is your report.
- Plus prior conditions, that are UNRESOLVED usually HELP your PI case, justifying more care.

THE LESSON: Insurance companies' adjusters look for omissions to attack the treating doctor's credibility. The more forthcoming you are on the pre existing history....the better quality is your PI report.

For copies of Parts 1, 2 and 3 please email John Tawlian at JohnTawlian@Shawnsteel.com

Nice Win in Palm Desert

Tom Swearer ran a red light, impacting the front of Arturo Lopez car. Lopez a pool contractor saw Dr. Ken Blake of Palm Desert. Dr. Blake diagnosed more than just spinal problems. He also found pain in the wrist and ribs.

Lopez's car damage was \$7,558. Combined medicals were over \$9000 plus loss of earnings.

Irvin Gettleman MD an orthopedic surgeon testified for defense.

The jury awarded Lopez \$43,604 because of the chiropractor's testimony. Congratulations to Dr. Ken Blake, DC.

Lopez v Swearer Riverside Superior Ct IN C 025 789, Oct 18, 2006

THE LESSON: Defense ortho's are not more credible than the treating DC. Thorough explanation of injuries result in larger awards.

Have a look at our web site how to collect on your PI liens in 3 easy steps. WWW.SHAWNSTEEL.COM

Annual P.I. Seminar

Topic: Under-diagnosed Spinal Injuries

Faculty: Mark Schnitzer MD Neuro Surgeon
Former Assistant-Chief-of-Service Johns Hopkins University and Shawn Steel

Location : Hilton Los Angeles Airport
5711 W. Century Blvd.
Los Angeles, CA 90045

Date : March 31, 2007 Saturday from 8:00 am until to 5:00 pm

Re-licensure Credit requested, Co-Sponsored with the CCA

Earn a certificate Specialist Spinal Injuries

Call and Participate in live talk with Shawn about current PI issues. Look for the announcement soon